

# **US Army Renews its E-Signature Enterprise License Support with Silanis**

**Montreal, QC, October 8 2009** - Silanis Technology, the leader in electronic signature process management, is pleased to announce that the US Army has renewed its annual electronic signature enterprise license support with Silanis Technology. The Army Audit Agency has validated that the use of electronic signatures is expected to save the US Army \$1.3 billion every year once the Army Publishing Content Management System ("APCMS") is fully implemented. This initiative is aimed at transforming US Army operations by eliminating paper from forms-based processing.

The US Army first began integrating Silanis' electronic signature solution as part of the APCMS in 2005. In addition to the substantial cost-savings, the solution helps to keep US Army personnel out of harms way by eliminating the need to send convoys into hostile territories in order to obtain authorization and signature approvals. This can now be completed electronically from anywhere in the world. 2,400 of the most critical Department of Army forms are being digitized and made available to more than 1.6 million users. Fully deployed, this will represent the largest e-signature and e-forms deployment in the world.

Silanis' electronic signature solution is used in conjunction with IBM Content Manager and IBM Lotus Forms to also reduce cycle times, and data-entry efforts and error. For example, the Army estimates that two hours will be saved each time an evaluation report is processed, for a total potential annual savings of \$28 million. Furthermore, pre-populating forms with data will reduce data-entry efforts and errors, saving each person in the Army an estimated 30 minutes per day.

Tommy Petrogiannis, Silanis' founder and President commented: "The US Army, one of the largest organizations in the world, undertook a monumental challenge five years ago to transform itself into a paperless organization. The progress made to date is evidenced by the recent Army Knowledge Management Award for the Army Action Tracking System which is based on IBM technology and incorporates Silanis' e-signature functionality. We are very pleased to be an ongoing part of this as it validates the transformational value of our solutions and their scalability, all while strengthening and stabilizing our business model".

## **About Silanis**

Silanis Technology Inc. is a leading provider of E-Signature Process Management solutions. The world's leading insurance and financial services companies, major government agencies, integrators and service providers depend on Silanis to accelerate business transactions and reduce costs while improving compliance with legal and regulatory requirements. Silanis' electronic signature platform, ApproveIt®, is an enterprise-class ESPM solution that transforms paper-based business transactions to all-electronic, web-based processes for e-commerce and e-government