

# Silanis brings e-Signatures to Amazon Cloud Computing

**Montreal, QC, October 29, 2009** - Silanis Technology, the leader in [electronic signature process management](#), today announced at the [IBM Information On Demand Conference](#) that its [ApproveIt® Web Server](#) is now available on the Amazon EC2 service. This new cloud-based delivery option enables organizations in [financial services](#), [insurance](#), [government](#) and other industries to deploy the enterprise-class, electronic signature process management capabilities of the ApproveIt Web Server as rapidly as competitive SaaS-based offerings, while benefiting from the most cost-effective computing infrastructure available today. Using a public or private cloud, ApproveIt Web Server can be easily deployed to enable electronic execution of legally-enforceable and compliant documents required for contracts, loans, insurance, account openings, government services and other business transactions.

"The compelling economics of the ApproveIt Web Server on the cloud give unprecedented access to a fully customizable, electronic signature solution," said Tommy Petrogiannis, President and Chief Executive Officer of Silanis Technology. "This enables organizations to gain a competitive advantage by offering differentiated electronic transactions for their customers over the Web, through a call center or in person."

The Silanis cloud deployment is offered with [IBM's WebSphere](#) and [DB2](#) software to provide a complete solution on the Amazon EC2 service. A fully functional solution can be enabled for use on the cloud in the same time needed to setup and configure a competitive SaaS-based offering. Unlike competitive SaaS offerings, however, flexibility and customizability are not compromised in order to deliver a lowest common-denominator solution to all customers. The cloud-deployed ApproveIt Web Server allows each organization to have its unique instance of software that implements their specific business, legal, compliance and IT requirements.

Silanis offers both a licensed and a services model for the software to allow customers the flexibility to start on the cloud and migrate the exact same implementation to an on-premise infrastructure if needed at a later date. Alternatively, a services model provides flexibility in buying only as much capability as you will use. "Organizations can choose the optimum deployment model for their needs today with complete confidence that they can then adapt the model in the future using the identical production implementation by simply choosing from a public cloud, a private cloud or on-premise," said Petrogiannis.

ApproveIt Web Server on the cloud has identical features and functionality as the on-premise deployments being used by Fortune 500 companies and government organizations. Integrated as a part of mission-critical, production applications, ApproveIt Web Server reduces transaction cycle times, costs, errors and downstream risks of processing paper-based customer transactions. Additionally the solution has been recently certified for use within the IBM Insurance Accelerator Framework.

"Enterprise class solutions like the Silanis ApproveIt Web Server running on the Cloud offer financial service providers a compelling alternative to current delivery models," says Dave Mitchell, Director of Strategy and Emerging Business, IBM. "Enabling organizations to rapidly scale critical business applications provide the necessary edge to stay afloat in a highly volatile market."

### **About ApproveIt Web Server**

As an electronic signature process management solution, ApproveIt Web Server goes beyond simple e-signing to manage, execute, control and monitor customer transactions electronically from start to finish. The solution:

- Fully controls the electronic execution of transaction documents
- Automates enforcement of business process and compliance rules
- Automates the monitoring and reporting of live transactions
- Enables updating of documents , data and processes during a transaction
- Captures the entire Web transaction producing better legal evidence than paper

ApproveIt Web Server provides a highly flexible, customizable and scalable enterprise solution that facilitates integration with any services-oriented architecture, business application and e-commerce infrastructure. The solution supports common business applications and services such as document generation; electronic forms; Web applications and portals; content management; and third party identity verification.

### **About Silanis**

Silanis Technology is the leading provider electronic signature process management solutions. The world's largest insurance and financial services companies, major government agencies, integrators and service providers depend on Silanis to accelerate business transactions and reduce costs while improving compliance with legal and regulatory requirements. The company's electronic signature platform, ApproveIt®, is an enterprise-class e-signature process management solution that transforms paper-based business transactions to all-electronic, Web-based processes for e-commerce and e-government.